



The Hidden Power

Recons

What if I told you there was a simple, easy to use, effect system that will take you to the end f this item to understand and use that can

- Increase the potential business for your business
- Allow you to understand yourself better
- Allow you to solve problems for your friends, family and compete strangers
- And allow you to feel you are making more of a contribution to this group.

Would you be interested?

Some questions.

1. Do you expect to get business from every person you go to see and do quotes for?
2. How far are you prepared to travel to have the chance to explain what you can do for someone, with only the potential to bring business to you?
3. How much time do you spend seeing prospective customers per week?

A thought now.

What if I said that you had the potential to increase your business, you don't have to go and see strangers and you don't have to travel far. Would that be a potentially good use of your time?



Well, you already have that in your desire and ability to do recons, 121 or dances, whatever you want to call them.

By visiting just one other member per week to learn about their business you will increase your chances of them winning you more business. That is because, if you go see them, they will come and see you.

By explaining to other members about your motivation for being in business and your plans for the future in the setting off the Recon Meeting, you will be motivating yourself as well, especially if you are saying it every week.

By learning more about how the members of the group can help people, you will solve your own and your family's problems as well as those of your contacts and maybe even strangers.

By getting to know more about each other the group will become stronger and have a more complete sense of being a unit, a team and entity for the good of all.

Sometimes we get so stuck in the thickness of life we forget we need to break out and do other things to ensure that we develop ourselves and our community.

Like motivating yourself to go to the gym regularly or eat healthily, our modern lives sometime make us feel we don't have time. Well I say you do have time if you really want to, and if you don't want to make the group better by being active, why are you here?



My networking coach

Your challenge, should you choose to accept it, and most of us will, is to do one recon dance. Not just this week because I have told you it is a good thing to do, but every week because it will make you a great networker and we all want to be great. Don't we?